

BUYERS GUIDE

INTRODUCING OUR PRODUCTS & SERVICES



Date: September 2022

ABOUT US

Herida Medical was formed by combining Herida Healthcare and Select Medical with over 20 years' experience in March 2021, with a focused drive to provide the industry with a range of products and services that cater to all environments, and clinical needs. A privately-owned business, with a strong focus on our exceptional team, is what sets us apart, our combined knowledge and expertise ensure we deliver a cohesive well-structured service to you.

As the largest leading privately owned UK manufacturer of products from our factories in Leeds and Blackburn, we continue to strive forward with product innovation to enable us to continue to diversify and meet your needs. Our commitment to offer you the best range of products/solutions that deliver pressure preventative support solutions to your community.

At the heart of what we do is our well reputed C3 philosophy, a commitment to guarantee we aim to deliver a positive outcome for the Care Provider, Carer, and Cared for. Today's priority is to ensure we not only offer the right products but that we ensure each stage of your decision-making process is guided by our expertise too, ensuring you get the right solution for your staff and the customer is paramount in our approach and commitment to deliver C3 guarantee.

This introduction and guide to our products and services has been developed to allow you to consider how we can support you now and in the future.



OUR C3 PHILOSOPHY

C3 delivers reassurance and standards

We are focused on C3 and empower the team to deliver this every step of the way. Recognising that the healthcare market where specialist products are needed for your customers has to then be delivered through understanding your primary needs and then adding value through our insight and expertise into the right solution for you and your customer.

'Let us take care of you' through our C3 philosophy.

The Care Provider

Your care home, the people inside it, and those you care for are impacted by the purchase decisions you make.

Our focus is to provide you with clinically effective, branded pressure care products of superior quality and value to improve people's lives and create a better every day – for you, your carers, and those you care for.

Herida Medical brings innovative and rapidly changing technology to you.

The Carer

Across the UK, there are many thousands of carers supported by specialist wound care teams, tending to the needs of patients and loved ones suffering the effects of pressure damage and/or preventing these painful wounds.

Whether you are a tissue viability nurse, district nurse, general healthcare professional or a family member responsible for a person's care, you want to know your patient is receiving the very best pressure care possible. Additionally, you also want to ensure you are using equipment that is both user-friendly and compliant with all regulatory standards.

Herida Medical offer clinically tested solutions to deliver patient comfort and support.

The Cared For

Our commitment to you is underpinned by our endeavours to search the world for the very best materials and partners to ensure your comfort and well-being remain our priority.

With continued product development and testing, we strive to make your life, as comfortable as possible.

We look to support you and listen to your needs and feedback on our products and services. By working together closely we establish a partnership that is based on trust, our team is on hand to do this and ensure you feel you have a partner in Herida Medical.



OUR PRODUCTS

DYNAMICS

Diarmuid 8+

Herida Medical can offer you a range of products, below you will see an overview of the range and prices. To note our specialist team are here to support and can demo products and visit to assess the right ones for you and your team.

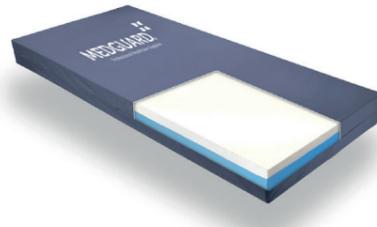
Dynamic Mattresses



Hybrid Mattresses



Static Mattresses



Cushions



Beds



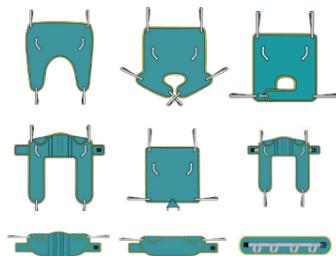
Hoists



Chairs & Furniture



Slings



Bath Lift



Size 200x88x20cm

Multi-stretch, vapour permeable, antimicrobial, cover material

Fully High Frequency welded product

CPR Function

Transport Function

Max weight limit 180kg

Risk level: Very High Risk

Product code: 36001MG:

Call Simon Jenkin on +44 (0)7375 260 179
or email enquiries@heridamedical.co.uk

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DYNAMICS

Diarmuid 7+



Size 200x88x16cm

Multi-stretch, vapour permeable, antimicrobial, cover material

Fully High Frequency welded product

CPR Function

Large transverse cell design

Transport Function

Max weight limit 180kg

Risk level: High to Very High Risk

Product code: 36002MG

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DYNAMICS

Diarmuid 5+



Size 200x88x13cm

Multi-stretch, vapour permeable, antimicrobial, cover material

Fully High Frequency welded product

CPR Function

1 in 2 alternating therapy with 18 cells

Each cell can be individually changed

Max weight limit 150kg

Risk level: Medium to High Risk

Product code: 36003MG

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DYNAMICS

Diarmuid 120+



Size 200x120x20cm

Antimicrobial, multi stretch & vapour permeable cover

Fully pulse welded cover

CPR Function

1 in 2 alternating therapy with 20 cells

Adjustable pressure settings

Max weight limit 300kg

Risk level: Medium to High Risk, Very High Risk

Product code: 36004MG

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HYBRIDS

Eimear Premium + (with pump)
Eimea Premium (without pump)



Size 198x88x16cm

Active Therapy mode (with pump)

Comfort mode selection

High quality foam filled cell technology

CME foam surround & base

Unique CPR function/Action

Max weight limit 254kg

Risk level: Very High Risk

Product code: 37001MG (with pump), 37002MG (without pump)

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STATICS

Faolan 120



Size 198x120x15cm

Multi stretch, vapour-permeable and waterproof mattress cover
Aids infection control

Zip flap cover - Reduces the risk of fluid ingress

Cover can be laundered to 95 degrees - Complies with strict infection control policies

Fire retardant CME foam - Complies fully to British Standards

Precision cut castellated foam surface - Ensures premium patient comfort

Max weight limit: 317kg or 50 stone

Risk level: High Risk

Product code: 39004MG

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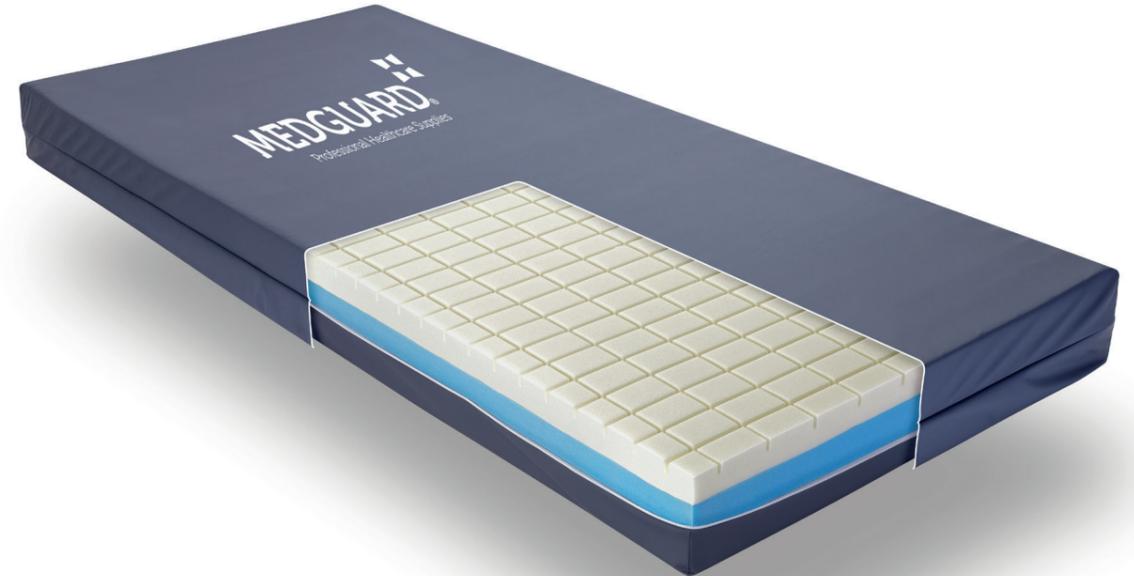


The new name for 2 of the UK's leading healthcare manufacturers, now also available online 24/7:



STATICS

Faolan 6V



Size 198x91x15cm

High grade Visco 6" static mattress

Designed to conform with electric profiling beds

Non-turning system

Multi-stretch, waterproof & vapour permeable cover

Welded seams

Max weight limit 222kg

Risk level: Very High Risk

Product code: 39001MG

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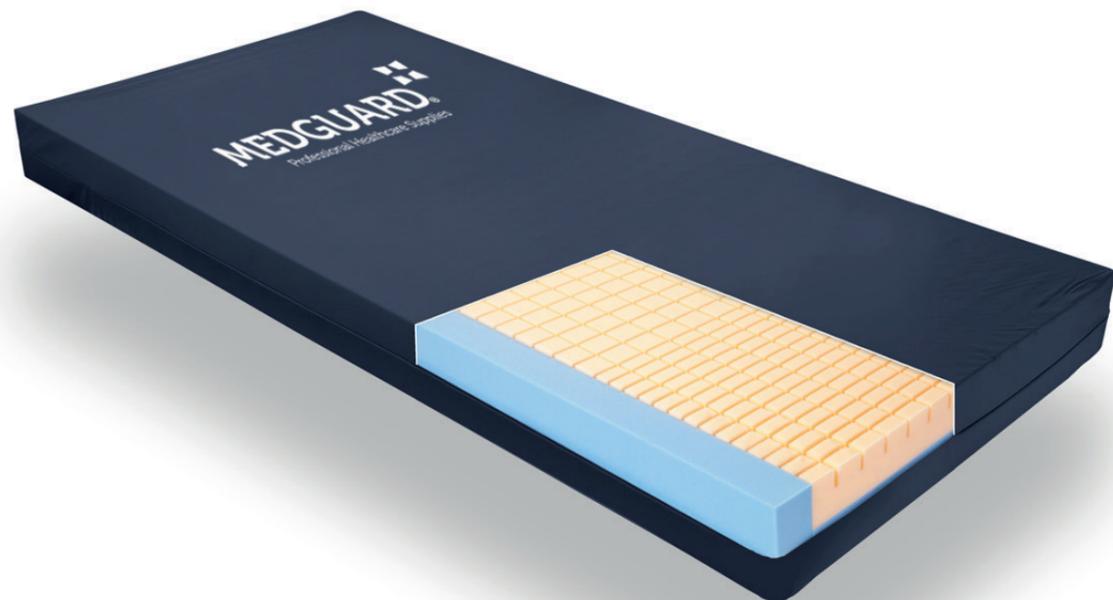


The new name for 2 of the UK's leading healthcare manufacturers, now also available online 24/7:



STATICS

Faolan 6



Size 198x88x15cm

Multi-stretch, vapour permeable cover material

Fully High Frequency welded product

Castellated foam surface

Fire retardent CME Foam

Max weight limit 248kg

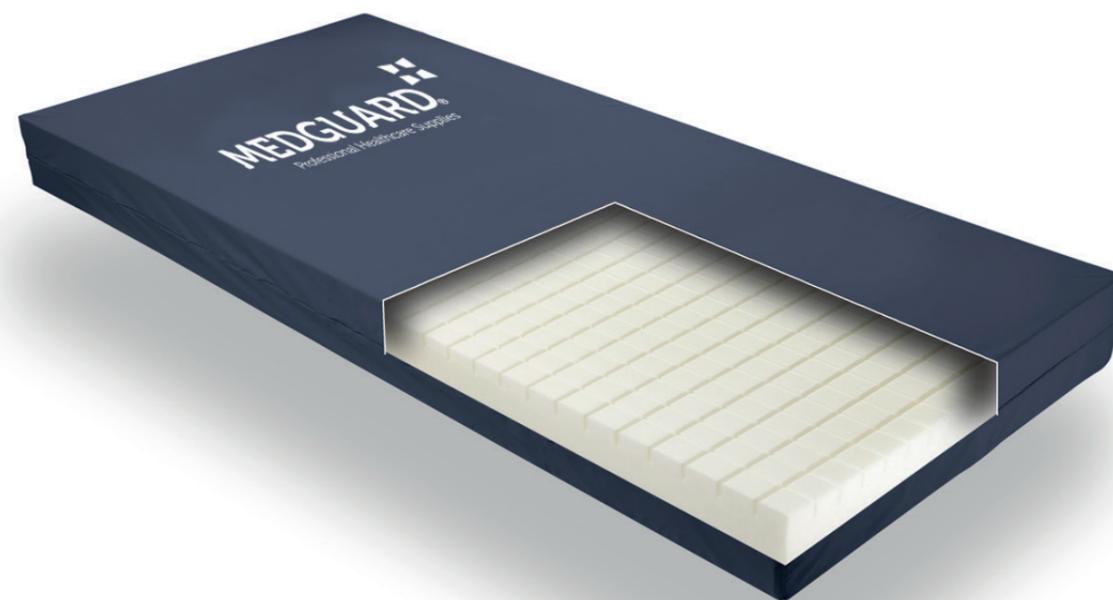
Risk level: High to Very High Risk

Product code: 39002MG

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STATICS

Caoimhe 5



Size 198x88x12.5cm

Multi-stretch, vapour permeable cover material

Zip flap cover

Castellated foam surface

Fire retardent CME Foam

Max weight limit 190kg

Risk level: High Risk

Product code: 39003MG

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CUSHIONS

Faolan 17-3V



Size 43x43x7.5cm

Multi-stretch, waterproof & vapour permeable cover

Fully high frequency welded product

Visco elastic & CEM foam design combination

Various sizes available or made to measure

Max weight limit 152kg

Risk level: High Risk

Product code: 40002MG

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CUSHIONS

Caoimhe 17-3



Size 43x43x7.5cm

Multi-stretch, waterproof & vapour permeable cover

Castellated foam design combination

Compatible with most standard seating systems

Various sizes available or made to measure

Max weight limit 127kg

Risk level: At Risk

Product code: 40001MG

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CUSHIONS

Diarmuid 18+



Size 46x46x10cm

Multi-stretch, waterproof & vapour permeable cover

Fully pulse welded product

Cell design

Static mode switch

Transport mode

Max weight limit 150kg

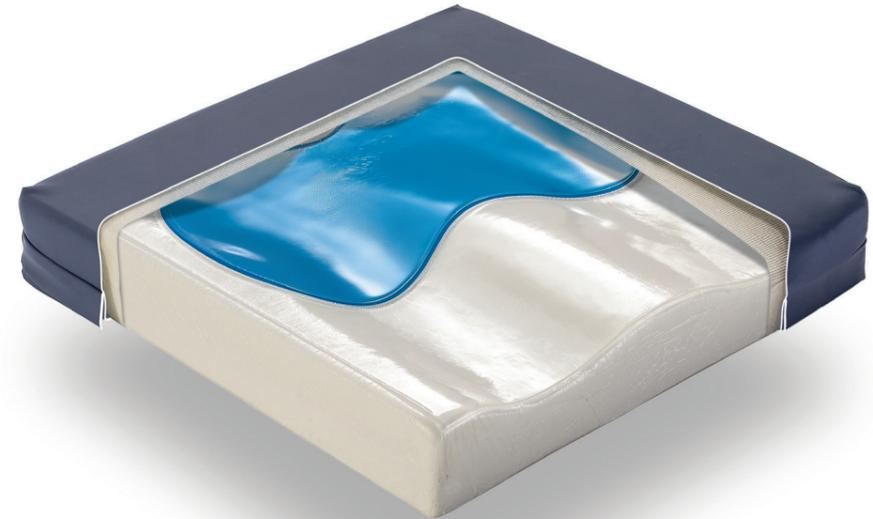
Risk level: Very High Risk

Product code: 40004MG

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CUSHIONS

Faolan 17 Gel



Size 44x44x7.5cm

Multi-stretch, waterproof & vapour permeable cover

Fully high frequency welded product

Specialist Gel & Visco elastic foam design combination

Gel interface surface

Various sizes available

Max weight limit 165kg

Risk level: High to Very High Risk

Product code: 40003MG

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HOISTS

Medguard Fixed 190kg Sit to Stand Hoist



Provides easy transport to the bathroom/toilet

Secure metal hand grips for the patient and operator

Folding seat pads allow the patient to step into the mover and remain securely seated during transport

Height and tilt adjust knee supports for added comfort and stability

Design allows for better eye contact between user and carer

Length - 900mm (wheels in)/1000mm (wheels closed)

Width - 600mm (wheels in)/940mm (wheels closed)

Turning circle - 900mm (wheels in)/1000mm (wheels closed)

Product code: 41003MG

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The new name for 2 of the UK's leading healthcare manufacturers, now also available online 24/7:



HOISTS

Medguard Fixed 180kg Hoist



Load displacement technology (via creative design)

Ergonomically contoured handle

Easy folding position Provides good storage & transport solutions

Features wide leg opening Easy to approach large complex seating solutions

Floor lifting position - 43cm

Maximum boom height - 195cm (172cm lifting clearance)

Product weight - 52kg, subject to model

Product code: 41001MG

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The new name for 2 of the UK's leading healthcare manufacturers, now also available online 24/7:



HOISTS

Medguard Removable 180kg Hoist



High lifting position to ensure patient safety

Wide leg opening making it easy to approach complex seating positions.

Low lifting position to enable easy lifts from the ground

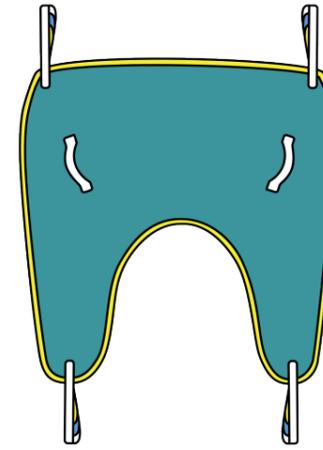
Easy to collapse and fold away

Load displacement technology (via creative design)

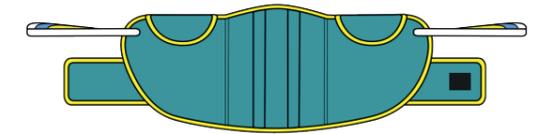
Market leading actuators and castors

Product code: 41002MG

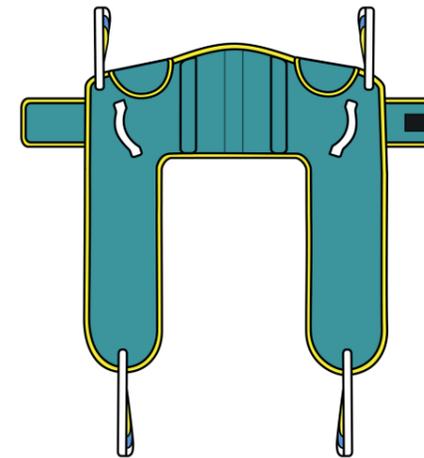
SLINGS RANGE



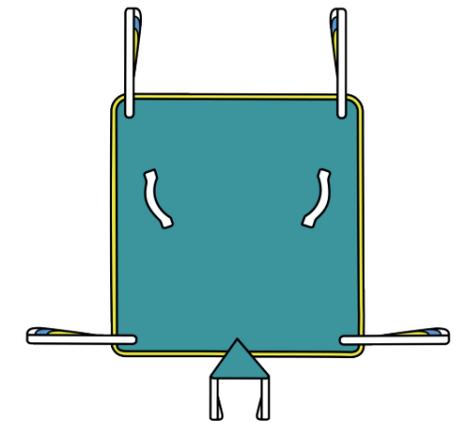
Medguard Universal Sling



Medguard Stand Aid Belt with Back Support



Medguard Toileting Sling



Medguard In Situ/
Hammock Sling

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SLINGS RANGE

	Medguard Universal Sling	Medguard Toileting Sling	Medguard In-Situ/Hammock Sling	Medguard Stand Aid Belt with Back Support	
	Universal sling in poly	Toileting sling in poly	Hammock/in situ sling in Spacer	Stand aid belt with back support in Poly	
Size	Small, Medium, Large	Small, Medium, Large	Small, Medium, Large	Small, Medium, Large	
Optional Extras					
Extra Large Size	✓	✓	✓	✓	
Mesh Body	✓	X	X	X	
Spacer Body	✓	X	STANDARD	X	
Parasilk Body	✓	X	X	X	
Head Section	✓	✓	✓	X	
Chest Band Buckle	-	✓	X	✓	
Parasilk Legs	✓	X	X	X	
Clip	✓	✓	X	✓	
Product Code	Small	42001MG	43001MG	44001MG	45001MG
	Medium	42002MG	43002MG	44002MG	45002MG
	Large	42003MG	43002MG	44003MG	45003MG
	X-Large	42004MG	43003MG	44004MG	45004MG

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OUR SERVICES

Herida Medical can train your staff on the following services. The training programs are priced on an individual basis. Some are free of charge and can be offered virtually, equally our qualified engineers can visit your head office to conduct a variety of education programs to enhance your offerings.

Annual Service to Electrical Profiling Beds

For peace of mind and to keep on top of your electrical beds, we offer an annual service. This inspection, carried out by our expert team, is scheduled and planned at a time that suits you.

Service and inspection include a thorough 22 checkpoint on:

- Bed – Structure
- Bed – Electrical Safety
- Bed – Mechanical Components

Prices for this service will be supplied following a discussion to check your needs. Please Note: Upon completion of a bed service, should any repairs/replacement of parts be required then this will be chargeable at £20 per ½ hour

Annual Service to Dynamic Mattress Systems

We recommend that all mattress systems be serviced annually, this will encourage longevity and good performance from the mattress systems. This key service and inspection to Alternating Mattresses include the following:

Pumps tested/calibrated for:

- Airflow
- Pressure output
- Correct operation of LEDs
- Quick release connectors
- Air filters
- Discs rotating and lubricating
- Electrical Safety Test
- General condition

Mattresses tested for:

- Air leaks
- CPR
- Tubing and connectors
- General condition

Prices for this service will be supplied following a discussion to check your needs and number of systems you have.



OUR SERVICES

Loler Testing

Our recommendation is to carry out a thorough examination of all Mobile Hoists & Bath Lifts in respect of the lifting operations and lifting equipment regulations 1998 schedule 1. (legal requirement and duty of care as a care provider)!

The team will carry this out for you and upon completion, you will be issued with a LOL 0001 certificate for each piece of equipment tested.

Prices for this service will be supplied following a discussion to check your needs.

Sling Inspection

It is our recommendation to carry out an inspection on the 'slings' that are in use. A full report on any findings or satisfaction will be supplied. (Good practice – check guidelines)

We can also tag slings during an inspection at an extra cost, this will allow the care team to differentiate between slings that have been checked.

Prices for this service will be supplied following a discussion to check your needs.

Cleaning and Decontamination Service

Regularly audited so we meet regs!

We know that infection control is a top priority for patients and health care professionals. Our service quite simply enables you to feel that you have a focused team here to manage your process of cleaning and decontamination to prevent any cross-contamination of the equipment. Our team is based in the North at a secure safe site and has been delivering this round-the-clock service for over 18 years, a focused process and safe place that meets industry standards UKAS accredited ISO 9001, whereby every stage and process is documented:

- Our cleaning and decontamination service centre staff follow stringent procedures to meet infection control policies.
- All our service vehicles are cleaned and decontaminated weekly as standard. Cleaning is also carried out each time a contaminated product is collected.
- A controlled area where cleaning and maintenance is undertaken follows a strict path pertinent to each part of the cleaning and repair process.
- The controlled area is cleaned daily, thoroughly cleaned weekly and deep cleaned monthly.

We undergo regular audits to ensure we meet the stringent standards and value the importance of providing this to so many of our customers today.

Prices for this service will be supplied following a discussion to check your needs and volume estimates.

OUR TEAM

Our team is here to deliver a comprehensive service to you

We value your business, meet some of our key team members who will be around to support and help you understand how Herida Medical can become a key partner for your business. Our team will listen and assess what you are looking for and then develop a tailored package for your needs.

Simon Jenkin

Channel Director

Call +44 (0)7375 260 179

Email: Simon.Jenkin@heridamedical.co.uk

Key contact to drive forward solutions that enable you to continue to offer the best solutions for the cared for. Our approach to understanding your current needs and discussing how our products and services and support can enable you to feel you have a partner on your side to deliver value-for-money solutions backed up by our expert team.



Mo Mulla

Operations Manager

With over 10 years in the business working across all departments over the time, currently overseeing the operations at Herida Medical from our Blackburn facility. Leading the team, overseeing the despatch of products, managing client deliveries and return, and doing this with a true commitment to exceeding expectations. His drive and passion to ensure our service and standards are excellent.



Sales Admin Team

Our internal sales and administration departments are based at our Leeds HQ.

Dani Sharp, heads up our team to oversee and deliver a seamless service to our customers.

Both Zoe and Debs will manage the internal processes for a smooth transition; from receiving your order through to the factory manufacturing your products and then being prepared for dispatch. Our focus on customer experience is to guarantee you a point of contact at every stage, if you have any queries, please call +44 (0)800 193 6030 to speak with one of the team.



SUMMARY

We are here to support you and hope you have found this guide to our products and services useful.

Thank you for this opportunity and please note if you would like us to come along and show our range of products and discuss our service support solutions then please contact Simon Jenkin, who will be more than happy to arrange it.